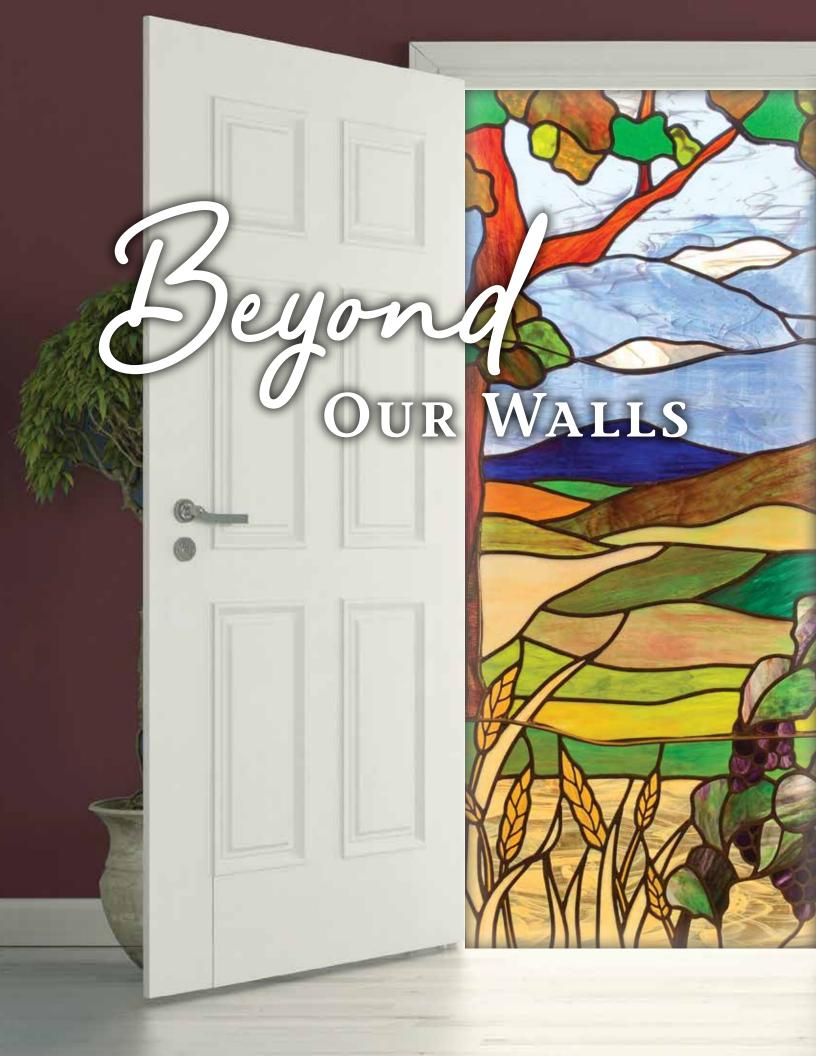
# Beyond Our Walls







# A Letter From Our CEO



ur commitment to improving the well-being of our residents, children, families and friends doesn't begin when they walk through our doors. And it doesn't end there, either. We know that giving back is not only good for the people we serve in our community, it's good for our souls.

In the 2018 Annual Report, we invite you to experience the many ways in

which we partner with, care for, reach out to and engage with our community, Beyond Our Walls.

Throughout these pages, we share a small representation of the ways that Luthercare and our team members are fully committed to engaging our greater community through

partnerships, programs, events and philanthropic support.

The core services of Luthercare historically have been senior living and child care, and the Lutheran tradition is a strong foundation from which we have grown and on which we will continue to build. Through our strategic planning process, we have established strategic pathways and initiatives as a roadmap. I believe the journey along those pathways will lead us to a brighter and more robust future. Guided by our mission statement, "Luthercare reflects Christ's love through service to others," we will be looking at opportunities for us to engage in ways that we might not have considered in the past.

"We see partnerships and collaborations as a way to extend beyond our walls."

- Luthercare President & CEO Carl R. McAloose

All around us, we have been witnessing change, particularly in healthcare and senior services. Across the healthcare landscape, hospitals at local, regional and national levels are coming together to be stronger – in some cases, doing so to survive. In senior living, we are seeing the same challenges due to healthcare reform and the changes in Medicare/Medicaid reimbursements. Large and small organizations are looking for partners to find other lines of service that can share costs and revenue.

These changes are both disruptive and exciting, and we're prepared to meet the challenges that the future brings. We see partnerships and collaborations as a way to extend beyond our walls, and we've been successful because Luthercare has been identified by those outside our organization as a valuable partner or resource.

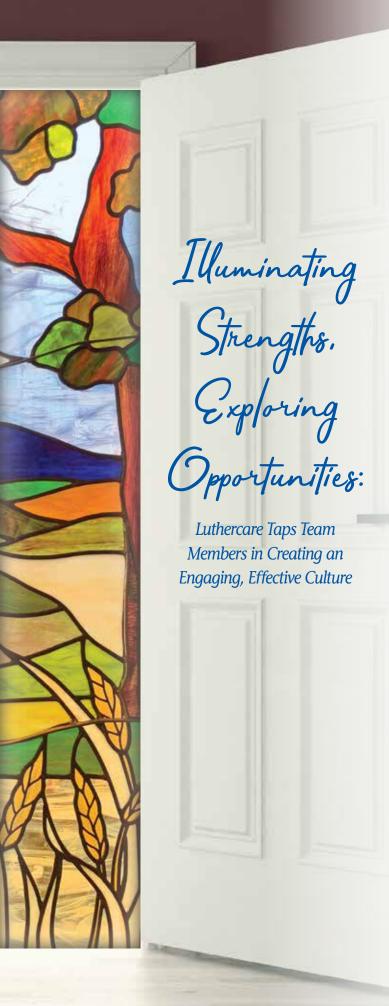
Recently, Luthercare and Moravian Manor, another Continuing Care Retirement Community in our market, came together to find efficiencies and revenues through an equally owned home care company, Your Neighborhood Connection. Through this partnership, we are taking better care of our own residents, and we are able to offer these same quality services to the larger community.

In this Annual Report, you will read about how we partnered with additional organizations in 2018 for more exciting endeavors. They include the opening of a state-of-the-art Child Care and Early Learning Center in western Lancaster County and an independent living townhome project in a neighborhood setting near Luther Acres in Lititz. The location offers residents the security of knowing Luthercare's amenities and services are just steps away.

As we reflect on 2018, we are thankful for our team members who have contributed their time and talents to this important work, and we are grateful for the generous support and partnership of donors, volunteers, residents, children and families, and business associates who see the value in our work and our mission. We look forward with anticipation to what doors will open to us in 2019.

In service,

Carl R. McAloose
President and CEO



#### CULTURE IS IMPORTANT. VITALLY IMPORTANT.

Basketball coach Phil Jackson sums up team culture like this: "The strength of the team is each individual member. The strength of each member is the team."

Carl R. McAloose, President and CEO of Luthercare, is committed to that concept.

In encouraging team members to take part in a recent cultural values assessment process, Carl said: "An organization's culture is a reflection of its commonly shared values, agreements, beliefs, behaviors. It is the glue that holds team members together, even though their jobs may be very different. Cultural values serve as a guide for mission, vision and strategy as well as everyday decision-making."

Carl initiated Luthercare's first Cultural Values Assessment in 2010, using the Cultural Transformation Tools® and process of the Barrett Values Centre, an international organization that has assisted non-profit, for-profit and government organizations and communities around the world to build and nurture engaging, aligned cultures. The 2010 process led to a revitalized mission and new espoused values for the organization.



In the fall of 2018, Carl decided to launch a second assessment to both explore the current culture and track progress.

Carl explains why culture matters so much: "Organizational culture is among the most accurate predictors of all aspects of a company's success in retaining teams of energized people, achieving financial success, and making a lasting contribution to the world."

Increasingly, studies show that when culture and values are intentionally defined, proactively practiced, and clearly communicated by leadership, both team member engagement and performance increase. The Cultural Values Assessment measures a culture, garnering meaningful feedback from board, leadership and team members on their own values and how they see values being expressed in the organization, why they are proud to work at Luthercare, what they believe the organization could do differently to serve its team members and residents better, and how to make a powerful difference within the organization and beyond its walls.

### A Senior Living Community "Without Walls"

"Successful organizations intentionally create and nurture cultures that inspire team members around shared values and purpose," says Kim Daly Nobbs, the consultant who worked with Luthercare in implementing both the original and current assessment and strategy processes. Kim and William Snyder, Luthercare Vice President -Philanthropy & Community Engagement, are also exploring ways of working together to help other organizations understand the power of values in guiding purpose and strategy. "A strong culture connects leadership and team members in a way that positions the organization for greatest impact," says Kim. "Most team members — especially those who choose to work at organizations like Luthercare — want to make a difference. Discovering, understanding and acting upon what team members are experiencing helps organizations become more aligned, more engaging and more effective. In Luthercare's case, that means an ability to better serve residents, children and families and the larger community."

Plans for using feedback to further strengthen the culture are in process. As with the 2010 results, the information gathered illuminates Luthercare's many strengths. Next steps include an exploration to better understand both how to leverage those strengths and team members' feedback and how Luthercare's culture can be enhanced even further going forward.

"A lot of gifts come out of these cultural assessments," says Kim.
"While you will always find areas in need of exploration and transformation, there is often much to celebrate as well. Luthercare has a tremendous amount to celebrate."



Valerie Feller, inside her Luther Acres on Pin Oak Drive home.

In 2018, Luthercare began offering a new twist on campus living at Luther Acres: Luther Acres on Pin Oak Drive. The project was an opportunity for today's wellness-focused, active seniors to customize a brand-new townhome on property bordering the southern side of the Luther Acres campus.

The ten homes are part of Lititz
Reserve, an EGStoltzfus townhome
community. Those who reside
within Luther Acres on Pin Oak Drive
receive all the benefits of being part
of Lititz Reserve and Luther Acres. The
project has created an extension of
our Lititz senior living community into
the greater community.

"This opportunity enabled us to offer a concept that is popular

in our industry – a Continuing Care Retirement Community 'without walls.' Residents will be part of a neighborhood community, but they are also part of the full continuum of care at Luther Acres should their health needs ever change," says Kristen Oleary, Luthercare Vice President – Marketing & Communications.

Each one-story townhome features two bedrooms, two bathrooms, a fireplace, nine-foot ceilings, open kitchen with granite countertops, laundry room, a two-car garage, private patio and more. Additionally, residents could choose to custom-tailor their home with optional upgrades, including sunrooms, decorative archways, crown molding, etc.

Residents of *Luther Acres on Pin Oak Drive* enjoy a maintenance-free lifestyle – including interior and exterior home maintenance, landscaping services, trash and snow removal – and all of Luther Acres' campus amenities, such as planned activities and events; access to the Wellness Center with pool, spa and regularly scheduled fitness classes; campus restaurants with a wide variety of dining options; 24-hour emergency call response; being part of the full continuum of care and more.

"I love my new house on Pin Oak Drive, and I'm so glad I made the move! The layout – with an open concept main area – is perfect for the way I live, work and entertain," says resident Valerie Feller, who relocated from Wayne, Pa. She enjoys having space for her office, along with a large kitchen, fireplace and guest bedroom for friends and family.

"Best of all," she says, "I have peace of mind knowing that if my needs change in the future, the Luther Acres community will be there for me. Meanwhile, I'm looking forward to getting involved with some on-campus activities and meeting more neighbors!"

### A NEW ADDITION TO THE LUTHERCARE FOR KIDS FAMILY



Building
Partnerships
Beyond
Our Walls

"We are positively delighted about our new addition," says Lorita Valente, Executive Director of Community Programs at Luthercare. "Together with our partner, Community Bible Church, we opened the doors to an uplifting new learning center that brings children unprecedented new learning opportunities and their families joy and peace of mind."

The new Luthercare for Kids Center in Marietta, which opened its doors in 2018, replaces the Columbia center housed in a Columbia School District administrative building. "We were 100 percent maxed out in the Columbia location," says Lorita. "We had dreams of growing and expanding our program because of the great need in the area, but there was simply no room. The new space at the church is a dream come true for us."

That dream came true following a conversation Tom Strickler, Superintendent of the Columbia Borough School District, had with Community Bible Church officials. "When Tom noted the church had unused space that was purposely designed for child care," says Lorita, "he said I know whom you should contact. The rest, as they say, is history!"

Lorita says the relationship between the church and Luthercare is a

wonderful partnership because both organizations share a goal: to provide families access to affordable early child care and to help their children flourish. "This is an exciting time for Luthercare for Kids," she says. "The care and education of young children is the foundation of every community's success. We are fortunate to have joined forces with such a committed partner, and we look forward to the many future opportunities this partnership will provide to the children and families we serve."

"The partnership has truly been a win-win," says William Snyder, Luthercare Vice President – Philanthropy & Community Engagement. "The church goes above and beyond to support our families and our team members. From reading Bible stories to our children to providing free meals for busy families and team members, church officials are actively involved with the program, and we could not be more grateful."

Lorita adds that families have been thrilled, as well. "Families tell us the center is everything they could ever want for the children: it's beautiful, safe and functional. It's filled with a dedicated, highly competent and caring team. Most importantly, the kids LOVE it."





In 2018, the new center was able to serve up to 117 children, up from 62 in Columbia. The space currently accommodates three toddler rooms, two infant rooms, two preschool rooms and space for one before- and after-school program that serves the Donegal and Columbia school districts. The popular summer camp program will start this summer. "Best of all," adds Lorita, "there is plenty of space to grow and expand, giving us the opportunity to serve more families."

### SAIL COLLABORATION ADDS 10 NEW PROVIDERS IN LANCASTER COUNTY

SAIL – Systems Aligned in Learning – ensures area children have access to high-quality child care. Funded by a grant from United Way of Lancaster County, SAIL is a collaborative effort between Luthercare for Kids, Penn Medicine Lancaster General Health, the Library System of Lancaster County and COBYS Family Services. The partners work together to help ensure children who attend homebased child care receive the same academic and developmental support as children who attend center-based child care.

Through mobile delivery systems, the SAIL collaboration supplies needed tools and training to home-based child care providers, empowering them to offer the same educational resources and counseling services as center-based preschools.

Marilyn Vizcaino is a Luthercare for Kids Mentor who works with the network's home-based providers. She played a key role in bringing ten new home-based centers into the SAIL network in 2018. "Because the work we do through SAIL is so important," says Marilyn, "all of the partners go to great lengths to spread the word about the collaboration and to bring

as many new providers into the network as possible. Ultimately, we do what we do for the kids. Our collective goal is to help them succeed in school and life."

The SAIL program includes monthly visits to review educational materials with providers. The visits cover a wide range of topics including effective business practices, how to conduct meaningful activities with children, compliance and understanding the complexities of state regulations. The mentors will read to the children, encourage productive play, and do activities as a way to demonstrate leadership skills to the providers. The goal is to help the providers grow while having fun.

"During our visits, our providers learn new skills, children enjoy new activities, and the mentors have an opportunity to test the effectiveness of our program and to make adjustments as we go," says Marilyn.

SAIL support goes beyond monthly visits. Regular Meet and Greet networking events are held to give providers the chance to meet other providers and to share stories and ideas with each other.



Luthercare for Kids Mentor Marilyn Vizcaino (left) visits an in-home provider's center in Lancaster.

A t Luthercare, our mission goes beyond just providing for the daily needs of our residents – our goal is to make a lasting impact in their lives, the lives of their families, and the life of our larger community.

"The contributions we receive, we see as an affirmation that the work we do here at Luthercare is making a real difference," says William Snyder, Luthercare's Vice President – Philanthropy & Community Engagement. "It's a difference felt throughout our organization, and equally important, it's a difference that is felt beyond our walls in the communities we serve."

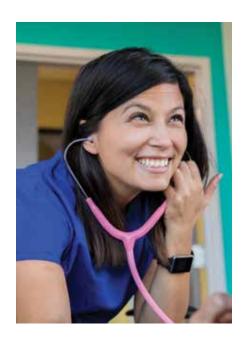
Proving
Generosity Is
Contagious



#### THE CARING FUND

For residents ... Donors contribute to the Caring Fund to ensure care and services can continue to be provided to residents whose resources, through no fault of their own, are insufficient to cover the cost or total cost of care. These gifts support those who live independently in cottages or apartments, as well as those living in personal care. Persons receiving benevolent assistance receive all the services, have access to all the same amenities, and enjoy the same care that all other residents do – without distinction. "This dignified means of assistance," says Bill, "is at the very heart of what it means to be together in community."

For children and their families ... The Caring Fund also provides scholarship assistance to families who could not otherwise have their children enrolled in a quality child care setting like our Luthercare for Kids Early Learning Centers. "Over the years, so many people have told us that without assistance from the Caring Fund, they could not have worked, improved their life situations, given back to society or provided their children with a solid foundation for lifelong learning," says Bill. "It is touching when we hear from them and reminds us just how far and widereaching generosity can be."



### CAPITAL GIFTS OR SPECIFIC DESIGNATIONS

Donors often participate in making new projects and programs possible through targeted gifts for specific purposes or toward capital projects. In 2018, donors contributed to things as diverse as:

- Renovations in our Healthcare Centers
- Re-wrapping the bus at Luther Acres
- Special projects at Spang Crest
- Chapel renovations at St. John's Herr Estate



### NURSING SCHOLARSHIP FUND

At Luthercare, our team is always looking for ways to improve. For some of our dedicated caregivers. education is the answer. However. even though Luthercare typically reimburses for higher education, it isn't always possible for employees to pay for the classes up front and seek reimbursement later. The Nursing Scholarship Fund makes it possible for employees who want to earn nursing assistant credentials or subsequent LPN or RN licenses. This year alone, we have received significant estate commitments to this fund, which are currently helping three Luthercare team members continue their educations.



### THE BEST FRIENDS

We are grateful to the Friends Groups on our Luther Acres and Spang Crest campuses who volunteer time and talents to raising funds for special projects and are instrumental in cultivating relationships with our member congregations. Recent projects:

- Funds raised by Friends of Spang Crest helped to renovate a muchused activity area.
- Friends of Luther Acres provided funds for the purchase of the interactive It's Never 2 Late® (iN2L) technology interface for enhanced memory support and fun.

### **WAYS TO GIVE**

Gifts to us for benevolent care are very important to friends and neighbors in our communities. Benevolent care gifts may be specifically designated for programs and locations or used where the need is the greatest.

Opportunities to support Luthercare are plentiful with a myriad of possibilities as unique as our contributors. And gifts come in many forms: cash, insurance policies, annuities, accumulated stock and in-kind contributions. The Office for Philanthropy is ready to assist any donor with information to make the gift that matters to them.



Connected Care

New Electronic Health Record Platform Streamlines and Manages Resident Care PointClickCare® is an integrated digital platform – or electronic medical record – that was successfully implemented in all Luthercare communities in the fall of 2018. And so far, the feedback from the clinical team using it has been overwhelmingly positive, according to Director of Clinical Systems Integration Tammy Schucker.

PointClickCare connects care services, billing and administrative processes across a single, cloud-based platform. It's a person-centered platform that provides a holistic view to all involved in the care of the resident – even those beyond our walls, including outside physicians, pharmacists and labs. By having real-time access to relevant clinical information at their fingertips, providers are able to make more informed resident care decisions.

"PointClickCare gives us realtime visibility," says Tammy. "This empowers us to intervene promptly and enhance our decision-making capabilities."

Why such positive feedback? "Because PointClickCare gives us the ability to do what we want to do: care for people," says Tammy. "It's hard to care for someone if you're always filling out a form or searching for an answer. It's hard to build relationships with residents if you're always rushing to complete a document before you forget something."

According to Tammy, the team members say the platform is very easy to use. "With PointClickCare, we spend less time on paperwork, which enables us to spend more time caring for residents," she says. "PointClickCare's person-centered approach ensures a thorough assessment at regular intervals so care plans can be tailored to each resident's unique needs.

Tammy adds that all three communities have reported they feel more equipped to make well-informed decisions about resident care because PointClickCare ensures care teams are always connected.

"PointClickCare enables us to more easily and efficiently follow a resident's medical history because we now have one shared record that follows the resident across the entire continuum," Tammy says. A favorite feature of PointClickCare is a trigger within the system that alerts care providers to possible changes in a resident's health. Tammy says this feature is designed to help caregivers recognize health decline early so they can intervene and potentially prevent hospitalization.

"With PointClickCare, we spend less time on paperwork, which enables us to spend more time caring for residents."

 Luthercare Director of Clinical Systems Integration Tammy Schucker

While PointClickCare is fully operational in all three communities, Tammy says the platform is always adapting, changing and growing. "We will constantly evaluate and update our use of PointClickCare to ensure we are building communities in which people want to live and work."





# Board & Leadership



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Elizabeth Brennan
Blake S. Daub
Carl R. McAloose
Matthew C. Oathout
Kristen M. Oleary
Eleonore I. Shay
Rev. Dr. Martha B. Sheaffer
James J. Smarilli
Rev. William C. Snyder

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Anthony D. Chivinski
Jeffrey S. High
Carl R. McAloose
Kevin McPoyle
Brian J. Picchini
N. Steven Ricker

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R. Scott Labrecque
Carl R. McAloose
Kristen M. Oleary
Rev. William C. Snyder
Lorita Valente

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Elizabeth Brennan
Blake S. Daub
Attorney James Devine
Rev. David R. Fisher
Joan Harrold, MD
Rev. Henry Herbener
Mark Kandrysawtz
Carl R. McAloose
Matthew C. Oathout
Kristen M. Oleary
Eleonore I. Shay
Rev. William C. Snyder

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Carl R. McAloose, President and CEO Elizabeth Brennan, Chief Financial Officer and Treasurer

Blake S. Daub, Senior Vice President – Human Resources & Administrative Services

Matthew C. Oathout, Senior Vice President - Operations

Kristen M. Oleary, Vice President – Marketing & Communications

Rev. William C. Snyder, Vice President – Philanthropy & Community Engagement

Jeffrey S. High, Controller

Daniel W. Deitzel III, Executive Director, Spang Crest

Anita M. Martin, Executive Director, St. John's Herr Estate

Craig Shelly, Executive Director, Luther Acres

Lorita Valente, Executive Director, Community Programs

Rev. Glenn A. Beard, Jr., Director – Church Relations & Pastoral Care

Mark H. Diffenderfer, Director – Information Services

Amy Kenn, Director - Communications

Tammy Schucker, Director – Clinical Systems Integration

Eleonore I. Shay, *Director – Quality Assurance & Compliance* 

Jodi Weaver, Director – Human Resources

Christie Kennedy, Administrator, Luther Acres Healthcare Center

Katrina Graham, Executive Assistant



From left: Joan Harrold, MD; Todd Stewart, Esquire; David R. Bradbury; Kevin McPoyle; Mark Kandrysawtz; Stephen M. Fritz; Rev. Henry Herbener; Atty. James Devine; Rev. Dr. Martha B. Sheaffer; R. Scott Labrecque; James J. Smarilli.

Not pictured: Rev. David R. Fisher, Bernard J. LaPine, Brian J. Picchini, Stuart Smith

### **BOARD OF DIRECTORS**

Rev. Henry Herbener, <i>Chair</i>	Rev. David R. Fisher	Brian J. Picchini
Stephen M. Fritz, Secretary	Joan Harrold, MD	Rev. Dr. Martha B. Sheaffer
R. Scott Labrecque, Assistant Secretary	Mark Kandrysawtz	James J. Smarilli
David R. Bradbury	Bernard J. LaPine	Stuart Smith
Atty. James Devine	Kevin McPoyle	Todd Stewart, Esquire



### December 31, 2018

#### **ASSETS:**

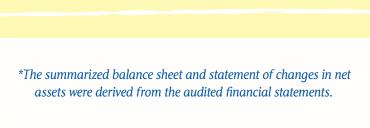
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Total Liabilities and Net Assets	\$104,318,906
Total Net Assets	\$15,445,811
Net assets without donor restrictions	\$10,926,566
Net assets with donor restrictions	\$4,519,245
NET ASSETS:	
Total Liabilities	\$88,873,095
Long-term liabilities	\$80,780,984
Current liabilities	\$8,092,111
LIABILITIES:	
Total Assets	\$104,318,906
Other long-term assets	\$1,848,207
Statutory minimum liquid reserves	\$3,751,361
Assets whose use is limited	\$14,370,752
Property and equipment	\$67,192,764
Restricted investments – long-term	\$3,881,005
Current assets	\$13,274,817

### STEWARDSHIP RESPONSIBILITY NOTE

Our goal as a not-for-profit organization is to have the resources available to fund the following mission needs: charitable services, periodic operational shortfalls, investment in property and equipment, program enhancements and future growth.

Your contributions are essential to help provide these resources.







# Statement of Changes in Net Assets\* Fiscal Year 2018

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Net direct service revenue	\$49,136,200
Contributions	\$902,207
Realized investment income	\$1,291,354
Trust and deferred gifts income (loss)	(\$129,771)
Total Revenue	\$51,199,990
EXPENSES:	
Salaries, benefits and contracted services	\$33,801,994
Depreciation and amortization	\$8,001,085
Bond interest and fees	\$1,216,023
Other expenses	\$11,175,761
Change in fair value of interest rate swap	(\$74,557)
Total Expenses	\$54,120,306
Deficiency of Revenue over Expenses	(\$2,920,316)
Unrealized Loss on Investments	(\$2,266,627)
Decrease in Net Assets	(\$5,186,943)
Organizational Operational Income/(Loss) Operations include all direct services to children, families, older adults and community services.	(\$2,474,948)
Investment in Property and Equipment	\$3,939,217
BENEVOLENT CARE:	
Assistance to residents in personal care and independent living	\$1,180,000
Uncompensated cost above reimbursement from Medicaid for residents in skilled nursing care	\$4 094 000
Luthercare for Kids Early Learning Center scholarships	\$4,984,000 \$159,000

# Leave a Legacy

onors who desire to create a personal, mission-related legacy often use a planned gift to accomplish their philanthropic goals. Each year, Luthercare is blessed to be the recipient of these planned gifts, given through individuals' final estate plans, charitable gift annuities, trusts, insurance policies or other giving vehicles.

Planned gifts can be designated to support a specific community – Luther Acres, Spang Crest or St. John's Herr Estate – or a specific program - Child Care Scholarships or the Nursing Scholarship Fund - or be used to provide benevolent care or support the Evergreen or Benevolent Care Endowment Funds. Planned gifts can also be unrestricted.

Contact Rev. William C. Snyder, Vice President - Philanthropy & Community Engagement, at 717.626.1171 ext. 1644 if you are interested in discussing the options for making a planned gift.

We remember these individuals who included us in their final estate plans and express our sincere appreciation for their vision and commitment to Luthercare for gifts received in 2018.

Newton J. & Priscilla J. Bair **Charitable Remainder Unitrust Dorothy I. Cooper Estate** Kathryn E. Eichelberger Estate Mrs. Mary "Polly" Eshelman **Estate** 

Jane A. & Warren H. Feeser, Jr. **Estate** 

**Dorothy S. Fisher Estate** Marian & Hess Haagen Estate James R. & Pauline I. Herzog **Estate** 

Gunther C. & Johanna W. Holpp **Memorial Endowment** Oscar M. Mohn Trust John F. Reilly Estate

Albert H. & Betty D. Richmond **Estate** 

Carl W. &. Frances H. Seidel

Helen C. Sunday Endowment Fred D. Vinson, Sr. Estate **Anonymous** 

# Partner Congregations

Ascension Lutheran Church, Willow Street

Bergstrasse Lutheran Church, Ephrata

Bindnagle Lutheran Church, Palmyra

Brickerville United Lutheran Church, Lititz

Christ Lutheran Church, Elizabethtown

Christ Lutheran Church, Lancaster

Concordia Lutheran Church, Columbia

Emmanuel Lutheran Church. Lancaster

Faith United Lutheran Church, Denver

Friedens Lutheran Church, Myerstown

Grace Lutheran Church, Lancaster

Hill Lutheran Church, Lebanon Holy Spirit Lutheran Church, Lancaster

Holy Trinity Lutheran Church, Ephrata

Holy Trinity Lutheran Church, Lancaster

Holy Trinity Lutheran Church. Lebanon

Jerusalem Lutheran Church, Lititz

Lititz Moravian Congregation, Lititz

Lutheran Church of the Good Shepherd, Lancaster

Mellinger's Lutheran Church. Stevens

Messiah Lutheran Church, Lebanon

Millcreek Lutheran Church, Newmanstown

Mt. Eden Lutheran Church, Quarryville

Muddy Creek Lutheran Church, Denver

Palm Lutheran Church, Palmyra Redeemer Lutheran Church, Lancaster

Reformation Lutheran Church, Lancaster

Salem Lutheran Church, **Ephrata** 

Salem Lutheran Church, Lebanon

Salem Lutheran Church, Lititz Salem Walmers Lutheran Congregation, Annville

Sattazahn Lutheran Church, Lebanon

St. James Lutheran Church, Columbia

St. James Lutheran Church, Lebanon

St. John Center Lutheran Church, East Earl

St. John Lutheran Church. Lancaster

St. John's Lutheran Church, Columbia

St. John's Lutheran Church, Fredericksbura

St. John's Lutheran Church, Maytown

St. Luke Lutheran Church. Schaefferstown

St. Luke's Lutheran Church, Bainbridge

St. Mark Lutheran Church, Annville

St. Matthew Lutheran Church, Lancaster

St. Matthew Lutheran Church, Lebanon

St. Michael's Lutheran Church, Strasburg

St. Paul Lutheran Church, Adamstown

St. Paul Lutheran Church, Lititz

St. Paul Lutheran Church. Millersville

St. Paul Lutheran Church, Penryn

St. Paul's Lutheran Church, Columbia St. Peter's Lutheran Church.

Lancaster Swamp Lutheran Church.

Reinholds Trinity Lutheran Church,

Colebrook Trinity Lutheran Church, Mount Iov

Trinity Lutheran Church, New Holland

Word of Life Deaf Lutheran Church, Lancaster

Zion Lutheran Church, Akron

Zion Lutheran Church, East Petersburg

Zion Lutheran Church, Landisville

Zion Lutheran Church, Lebanon Zion Lutheran Church, Leola

Zion Lutheran Church.

Manheim

Zion Lutheran Church, Marietta Zion's Lutheran Church, Jonestown

Zoar Lutheran Church, Lebanon

# Spirit of Philanthropy

**T**e extend sincere thanks to all who helped bring our mission to life in 2018 through your philanthropic support. Your gifts made it possible for us to provide \$6.323 million in benevolent and uncompensated care to residents in our senior living communities and the children and families who participate in our early learning programs.

The following pages feature the many names of those who are at the heart of Luthercare - our donors! Tribute gifts made through the Rejoice and Remember program and in honor or memory of loved ones throughout the year, planned gifts, annual gifts and bequests all come together to enable us to reflect Christ's love through service to others.

We celebrated tribute gifts in our Lights of Luthercare program with luminaries this past December.

Many thanks to all for your generous support throughout the year! We joyfully receive and appreciate all gifts, of all amounts and for all purposes, and celebrate the opportunity to publicly acknowledge your spirit of caring.

In service,

The Rev. William C. Snyder

Vice President - Philanthropy & Community Engagement

# Tribute Gifts

### **HONOR GIFTS**

Our Armed Service Men & Women

John & Peg Smith

Vicki Armstrong Joanne Snavely

The Baptism of our Granddaughter

David Newall & Judy Singer

The Beam Family Sylvia J. Beam

Rev. Glenn Beard's Pastoral Services for officiating our Wedding Jim Patterson & Ann

Rinier-Patterson

Millie Bechtold Bill & Marty Waldrop

Bill & Pam Joyce Plasterer

Catherine "Katie" Bradbury, David's late wife & founder of the Reamstown Before & After School Program, "R.A.P."

David & Jean Bradbury

**Iim Bradlev** M. Virginia Musser

Franke

Beth Bucher & the Wellness Team

Frederick & Virginia

**Cindy Burkholder** Roberta Diehm

Edward C. Carty Sandy & Tom McCormick

My Children Marcia G. Espensen

Our Children Ken & Dottie Book

Our Children Lee & Marcia Klopp

My Children & **Grandchildren** Mrs. Pat Lamb

Our Children & Grandchildren Ken & Dottie Book

Our Children & Grandchildren

Doris & Larry Donmoyer Our Children &

Grandchildren Cliff & Anetta Keith

Our Children & Their **Families** 

Richard & Loretta Chubb

Rev. Walt Cleckley for his **Pastoral Services** Frances Bowman

Rev. Walter Cleckley's 35th **Ordination Anniversary** Bruce & Diana Hill Gunter & Marlene Samuelsen Bob & Meryl Singer

Julia E. Connor Darla Lamoureux/ Charles Allen

**Janet Craley** Ken Craley

The Crawford Family Helen Heron

Teresa Cucuzella Joanne Snavely

Patricia De La Pena Joanne Snavely

Norman Eckert Gunter & Marlene Samuelsen

Mrs. Bertie Erb Rebecca & Mark Ingerman and Family

Charles M. Eshelman, III Mrs. Mary "Polly" Eshelman Estate

Dr. Charles W. Eshelman Mrs. Mary "Polly" Eshelman Estate

Nora K. Eshelman Mrs. Mary "Polly" Eshelman Estate

Edward Eshleman, Our Dad, with Love Daughters - Donna, Sue,

Rita and Sheila My Dear Family Wilma Graham

My Family Daisy Kuhfeldt My Family Doris G. Rittenhouse

Our Family Rod & Lorraine Bergstrom

**Our Family** 

Tom & Carol Leibfried **Our Family** 

Don & Pat Shaub **Our Family** 

Janet (Donald) Steffy Bets (Elizabeth) Freas

Linda Stoots Our Friends at St. John's

Herr Estate Gary & Doris Stark

Diane Peters Gegg Darla Lamoureux/ Charles Allen

Theresa George John & Leah Reitz

Tony & Terry Giordano Mike & Elisa Benner

Grandchildren Sylvia J. Beam

Grandchildren – Hannah, Tom, Rowan & Ryder Ken & Janet Craley

Our Grandchildren Ken & Dottie Book

Barbara Grater, My Wife Bill Irvine

Our Great-Grandson, Alexander Sam & Ethel Youse

Lauren Groff Rick & Ginny Franke The Haddad Family Sylvia J. Beam

Henry Herbener Robert Meckley

**Lillian Herbener, My Wife** Rev. Henry E. Herbener

Heather Challenger Hildebrand, Granddaughter Sarah Challenger

Mark Hoffman, for his dining services at Luther Acres

Lititz High School Class of '53

**Isabela, My Daughter** Patricia De La Pena

The Jens Family Ethel J. Neus

The Marriage of Jessica & Paul Kalenberger
Marjorie N. Sylvis

Samantha Keller Joanne Snavely

Taylor & Kylee Kidwell, Our Nieces

Rev. Glenn & Lisa Beard

John & Elaine Klepetka, My Parents

Chaplain Dione Klepetka

Hazel Kulp

Jim & Amy Miller Mr. & Mrs. T. Richard Yohe

Ethel Laughlin Mary DuBetz

**Katelyn LeFevre** Joanne Snavely

Gwendoline Lehman Bets & Lilly Freas

Eleanor, Anne-Marie, Annabel & Mason Lichty Lt. Colonel & Mrs. Michael Lichty, USAF, Ret.

My Lord, Jesus Christ Aberash T. Wogari

Loved Ones Arlene & Earl Hibner

Rev. Bob Lowden's Pastoral Services for officiating our Wedding

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The Lunch Bunch Group Martina Schmid

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Arlene Miller
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Annamary Peters Lynn Foard

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Bruce & Diana Hill Gunter & Marlene Samuelsen Bob & Meryl Singer

Jean Soderholm's Birthday Bets Freas

Vanessa Soeun Joanne Snavely

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**Linda Stoots' Birthday** Sylvia J. Beam Bets Freas

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Martha VanderPoel Rebecca & Alan Zoellner Jack Wagner Dan & Anne Stuart

Mabel Weaver Jonathan & Amy Kenn

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**Janessa Williams** Joanne Snavely

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with Love Ed

Alice Eshleman, Our Mom, with Love

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Michele Metzler, Who touched so many of our Lives

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Wilma Graham
Helen Heron
Ed & Ruth Coulson Jones
Lise Lovecchio
Betty Rheinheimer
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**Bets Freas** 

**Christopher Peterson** 

**Judith Peters** 

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Carolyn & John Young

Carolyn & John Young

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The remnants of Hurricane Florence arrived in Lebanon just after the shotgun start of the 24th Annual *Tee It Up for Kids!* Golf Tournament held on September 17 at the Lebanon Country Club. The rain was torrential, and yet the 89 golfers took to the course with good humor, skill and fate, and almost everyone arrived at the 19th Hole Reception with a positive attitude.

This year the tournament raised over \$80,000 through generous sponsorships and contributions, netting over \$61,000 in support of scholarships for Luthercare for Kids Early Learning Programs.

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The tournament raised over \$61,000 in scholarship support for families of Luthercare for Kids Early Learning Centers.

# Friends of Lydia Society

The Friends of Lydia Society recognizes individuals who have provided long-term support to Luthercare. Lydia holds an important role in biblical history, as she was the first recorded Christian in the area now known as Europe to be converted by the Apostle Paul. Her home became the place where the first church in Europe was subsequently established.

"... The Lord opened her heart to listen eagerly to what was said by Paul, and she and her household were baptized ..." (Acts 16:14-15)

Luthercare is deeply grateful to the 138 supporters who have opened their hearts to the work of our ministry and have helped us extend care and compassion to children and families for the past 10+ years through continual giving.

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The Evergreen Society was established to recognize generous contributors who have made a planned gift of \$5,000 or more to Luthercare. These gifts can be made by naming Luthercare as a beneficiary in a will or final estate plan, through a Charitable Gift Annuity, Charitable Remainder Trust, or a gift of insurance, pension plans or other assets. Donors can direct these gifts to the Luthercare senior living community or program of their choice, or to the Evergreen Endowment Fund. The vision, loyalty and generosity of Evergreen Society members show a farsighted commitment to sustain Luthercare and its ministries. We value their generosity and extend our sincere appreciation. At the end of 2018, the endowment and board-directed funds totaled \$7,118,960.

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Luthercare sponsored a variety of community events at a value of \$25,750, including the Lititz Fire & Ice Festival, Lebanon Holiday Lights Display, the Columbia Mardi Gras Parade and more.

The Luther Acres campus served as a voting location during Primary and General Elections.

St. John's Herr Estate hosted the Lancaster Chamber of Commerce's Columbia/ Donegal/Elizabethtown/ Hempfield Consortium Meeting.

Spang Crest residents, families and team members collected donations and baked homemade dog treats for the Humane Society of Lebanon County.

167 Luthercare Team
Members donated 1,357.5
hours at a value of \$32,840
in Civic, Community and
Board volunteer hours.

The "reDiscover A World of Possibilities" educational series was open to the public during three separate sessions, offering a variety of classes that provide an opportunity to learn new things, be creative and enrich minds.



2018
Highlights
Our Work in, and with, the Community



Partnered with the
Kiwanis Club of Lebanon
by providing them with
Santa, portrayed by a
Luthercare team member,
and by shopping for and
wrapping more than 140
gifts that were delivered to
47 children at the Kiwanis
Club's annual Christmas
party.

The annual Luther Acres
Wellness Fair welcomed
more than 35 community
vendors to the Lititz
campus.

Offered volunteer opportunities for youths, school groups, and individuals with developmental needs.

A Living with Loss Support Group at Luther Acres was open to the greater community.

565 Luthercare volunteers gave 20,932 hours of service at a value of \$509.694.

Lutheran Disaster Response Mission Trip Volunteers (80) provided 2,480 hours of service, valued at \$59,520. Luthercare served as
Platinum Sponsor for the
2018 Lancaster Walk to
End Alzheimer's®, forming
a team of more than 80
staff members, residents,
friends and family
members. Team Luthercare
also raised \$4,080 for the
walk, organized by the
Greater PA Chapter of the
Alzheimer's Association®.



Support of Lebanon, Lititz and Columbia emergency responders, including, for example, a \$1,000 donation to the Columbia Fire Company and hosting a police department for dinner.

In-kind donation to the Susquehanna Valley Chamber of Commerce to host "Taste of the River Towns" event at St. John's Herr Estate.

Team member holiday non-perishable food drive at Spang Crest donated 1,134 pounds of food to the Lebanon County Christian Ministries' Food Bank.

Partnered with The
Community Health Council
of Lebanon County to
provide meeting space
for the Positive Messaging
Prom Fashion Show.





With over \$50 million in operating expenses, Luthercare is a significant contributor to the local economy through our vendor relationships and employment of the local workforce.

Hosted a Lancaster
Chamber Mixer Event at
Luther Acres for more than
100 chamber members,
representing about 60
different companies.

Sponsored the Lebanon
Valley Chamber of
Commerce's Military
Appreciation Breakfast
and Education Day through
Leadership Lebanon Valley.

Continued to partner with the Alzheimer's Association® Greater Pennsylvania Chapter through the in-kind donation of a 2,400-square-foot building that the association uses as its Lancaster County office. The Luthercare-owned building, which borders the Luther Acres campus, is a former residential home that was converted into office space.

Provided meeting space to local civic/community groups for meetings, recitals, reunions and expos, valued at \$10.572.



600 East Main Street Lititz, PA 17543

Address Service Requested





Luthercare has agreed to comply with the provisions of the Federal Civil Rights Act of 1964, the Pennsylvania Human Relations Act and all requirements imposed pursuant to the end that no persons shall, on grounds of race, color, national origin, ancestry, age, sex, religious creed, political affiliation, handicap or disability be excluded from participation in, or denied benefits of, or otherwise be subject to discrimination in the provision of any care or service.

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You may opt out of receiving future solicitations or communications from Luthercare by notifying us in writing at the following address: 600 East Main Street, Lititz, PA 17543











The official registration and financial information of Luthercare may be obtained from the PA Department of State by calling toll-free within PA 800.732.0999. Registration does not imply endorsement.











